



Patient Centered
PRIMARY CARE
Collaborative

**CALL-TO-ACTION
SUMMIT**

0

Discover How the Medical Home
Will Restructure and Reintegrate
Health Care Around the Patient

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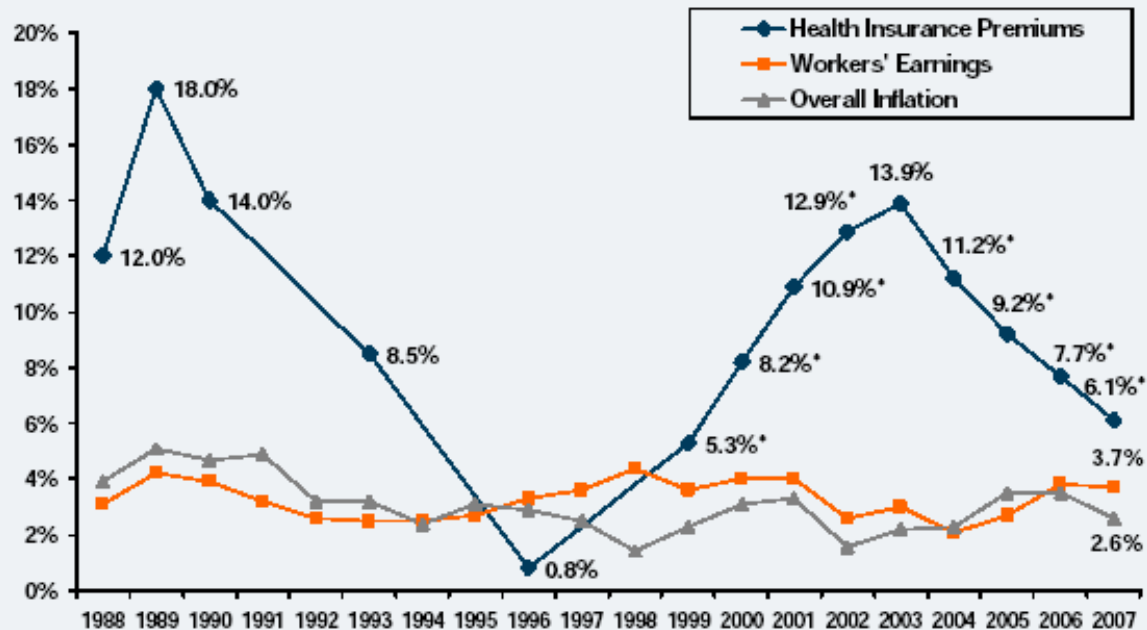
Implementing the Medical Home and Payment Reform

The Employer Perspective

Christopher Ross – Chief Information Officer, MinuteClinic

An employer perspective by the numbers

Average Percentage Increase in Health Insurance Premiums Compared to Other Indicators, 1988-2007



*Estimate is statistically different from estimate for the previous year shown ($p < .05$). No statistical tests are conducted for years prior to 1999.

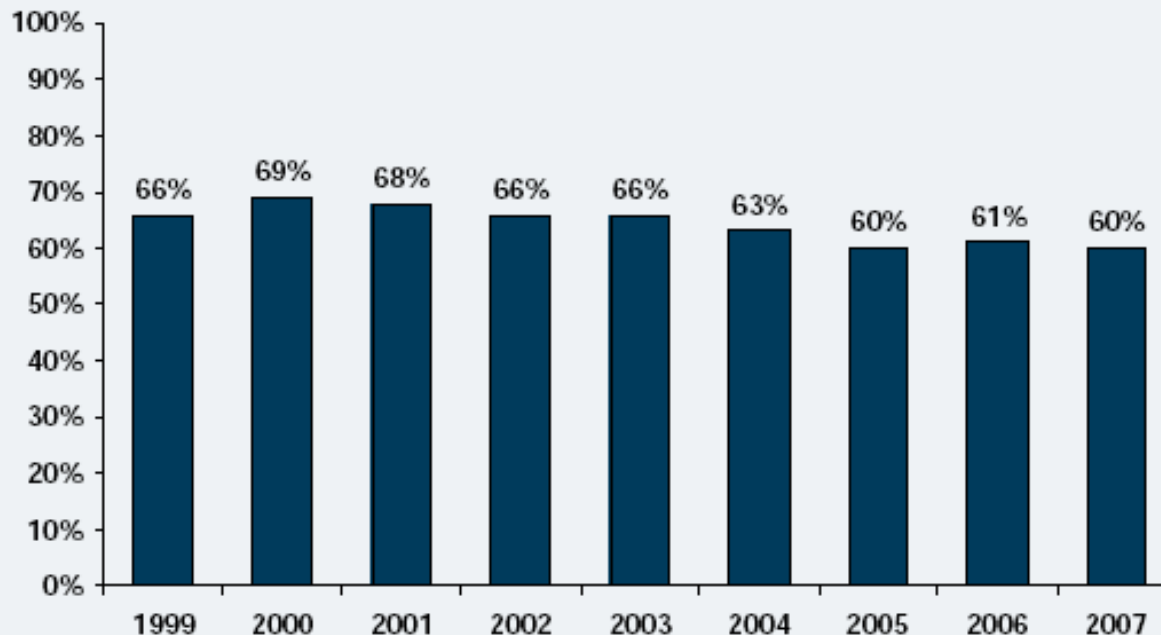
Note: Data on premium increases reflect the cost of health insurance premiums for a family of four. The average premium increase is weighted by covered workers.

Source: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2007; KPMG Survey of Employer-Sponsored Health Benefits, 1993, 1996; The Health Insurance Association of America (HIAA), 1988, 1989, 1990; Bureau of Labor Statistics, Consumer Price Index, U.S. City Average of Annual Inflation (April to April), 1988-2007; Bureau of Labor Statistics, Seasonally Adjusted Data from the Current Employment Statistics Survey, 1988-2007 (April to April).



An employer perspective by the numbers

Percentage of Firms Offering Health Benefits, 1999–2007*



* Tests found no statistical difference from estimate for the previous year shown ($p < .05$).

Note: As noted in the Survey Design and Methods section, estimates presented in this exhibit are based on the sample of both firms that completed the entire survey and those that answered just one question about whether they offer health benefits.

Source: Kaiser/HRET Survey of Employer-Sponsored Health Benefits, 1999-2007.



An employer perspective by the numbers

- Health care management is not a core competency or differentiator for employers
- Reducing cost, sharing cost
 - Tactically and strategically
- Value of medical home to employers
 - Better primary care
 - Pathway to reduce other medical costs



An Extended Medical Home is Key

- Patient-consumer lifestyles driving redefinition of a 'single point of access' medical home.
- Medical economics demand integration to get quality and cost improvements

